



AIS Hires Gregg Stevenson, GSA Territory Manager for Western US Markets

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Hudson, MA – September 15, 2011 – AIS announces the addition of Gregg Stevenson, GSA Territory Manager for the Western US markets. Stevenson’s responsibilities include increasing AIS’ brand awareness in the GSA sector, as well as educating and empowering the regional sales team, ultimately fostering additional business with the Federal Government.

Stevenson holds considerable furniture experience, working both in the dealer and manufacturing sides of the business. A former HON Company employee, Stevenson worked in the capacity of Territory Manager for over ten years in the Southwestern region. In his tenure at The HON Company he found substantial success selling in the GSA sector and acquired valuable experience in building lasting relationships in the federal arena.

“Gregg is a strong addition to our sales team. He holds an impressive track record in the industry. He’s an engaging and knowledgeable individual that strives to attain results. He will be instrumental in helping us build relationships and strengthen sales volume in the Western GSA markets. AIS is pleased to have him on board,” said David Morales, Senior Vice President of GSA Sales, AIS.

Stevenson has held successful positions in the office furniture industry thus acquiring over 29 years of industry experience. He holds a Bachelor degree in Business Administration in Marketing from Texas A&M University. He also served in the US Air Force as a Second Lieutenant and was promoted to rank of Captain before completing Active Duty.

About AIS:

AIS is a rapidly growing manufacturer of commercial office furniture and boasts one of the most impressive stories of growth and success in the systems furniture market. The company is known for offering feature-rich product lines that entice designers and meet immediate and future needs of end-users while offering exceptional value. AIS is an innovator that leads the industry in sustainable, lean manufacturing, lead-time and manufacturing flexibility. AIS employs 320 people, with over 500,000 sq. feet of manufacturing and operations at three locations. For more information, visit the AIS website at www.ais-inc.com.

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