



AIS Announces Addition of New Sales Representatives: Company Hires McKearney Associates

Media Contact:

Erin Torres – Marketing Director – 978.562.7500 – etorres@ais-inc.com

Marisa Galloway – Marketing Communications Coordinator – 978.562.7500 – mgalloway@ais-inc.com

Hudson, MA – September 16, 2011 – McKearney Associates has teamed with AIS to expand market leadership in VT, NH, ME, CT, RI, and Western MA. They will represent AIS and support distribution in the listed New England territories.

“We are pleased to have McKearney Associates on board with us. With this new business relationship we hope to tap in to new market opportunities and also enhance the existing relationships we have with our dealers in the New England area,” said Ben Maxwell, Senior Vice President of Sales, AIS. “With the individuals at McKearney Associates, we get a combined total of over 100 years of industry experience. We are very excited about our company’s potential for growth with the addition of such experienced individuals.”

McKearney Associates is a respected business in the office furniture industry. It was established in 1954 by Edward McKearney and is currently headed by Don Savoy. With 33 years of experience in the industry, Don Savoy leads his group of four sales representatives and two customer service representatives out of the company’s headquarters based in Boston, MA.

About AIS:

AIS is a rapidly growing manufacturer of commercial office furniture and boasts one of the most impressive stories of growth and success in the systems furniture market. The company is known for offering feature-rich product lines that entice designers and meet immediate and future needs of end-users while offering exceptional value. AIS is an innovator that leads the industry in sustainable, lean manufacturing, lead-time and manufacturing flexibility. AIS employs 320 people, with over 500,000 sq. feet of manufacturing and operations at three locations. For more information, visit the AIS website at www.ais-inc.com.

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