



THIS
IS
AI

MEET
AIS

Inc.
Best in
Business
2021

350+
MILLION
DOLLARS
IN ANNUAL
SALES

50+
FULL TIME
EMPLOYEES

ONE
OF THE
LARGEST
SOLAR
PANEL
INSTALLATIONS
IN MA.

ONE OF THE FASTEST GROWING COMPANIES IN THE INDUSTRY







ENCOUNTER A MORE FLEXIBLE WAY TO WORK



Encounter™ PowerBeam conveniently delivers power and data far beyond the wall, floor, ceiling or column. Create flexible spaces with fixed or height-adjustable tables. Pull up and plug in with PowerBeam.



ENCOUNTER A WORLD
OF POSSIBILITIES

Encounter PowerBench unites the PowerBeam platform with the ergonomic support of an adjustable-height benching system. Add a light, modern aesthetic with the optional metal H-Leg base, painted in your choice of colors for a subdued or vibrant look.



**ENCOUNTER A PLACE
WHERE YOU BELONG**

Encounter PowerBench solves space optimization and collaboration needs. The legs can be concealed by an optional enclosed laminate base to provide continuity across the floorplate while giving workers a strong sense of place in an ever-changing workplace.



OXYGEN® BENCHING SYSTEM
CREATE A LITTLE BREATHING ROOM

Whether creating touchdown areas or collaborative spaces, Oxygen fixed benching streamlines the design without forfeiting options. Customize the space for users with screens, mobile storage, and more.



MATRIX™ CHOOSE THE RIGHT FORM
FOR ANY FUNCTION OR FLOORPLAN



From workstation to private office to team space,
Matrix doesn't just deal with change. It thrives on it.





OPEN SPACES MEET DIVI® OFFERING MANY
DESIGN CHOICES FOR TODAY'S WORK NEEDS



The clean look of Divi supports every type of work, from heads-down focus to drop-in visits, impromptu chats, or brainstorming sessions.



CALIBRATE® COMMUNITY GIVE CHANGE A PLACE AT THE TABLE

Some offices get outdated by change. Others simply outsmart it. At AIS, we're always looking for ways to design spaces that can go with the flow, flexing to stay relevant and help people adapt to change.



Reconfigure on the fly and shape the space to support each day's changing needs.



CALIBRATE®
CASEGOODS
 LET'S DESIGN
 WHAT SUCCESS
 LOOKS LIKE



CALIBRATE® CONFERENCE SET THE AGENDA
WITH A SMART, SOPHISTICATED MEETING PLACE



A variety of sizes, shapes, finishes and options make Calibrate Conferencing ideal throughout an organization. This beautiful laminate line integrates across the floorplate, making it easy to streamline the interior. Additionally, Calibrate End Panel Tables provide planned or impromptu small team collaboration opportunities.

PET Wire Manager
A Three-in-One Solution.
Contain Cords. Promote Privacy. Address Acoustics.



NEOCON
SILVER



DAY-TO-DAY® TABLES BOOST PRODUCTIVITY
WITH TABLES FOR EVERY PERSON, PLACE, AND
TYPE OF WORK



Chatham Cove™ Work Lounge



Roya™



Auburn™



Devens™ Stool, Task and Side

**SEATING
EVERYWHERE
FROM THE CAFE
TO THE CORNER
OFFICE**



AIS Task Seating: Natick™, Chelsea™, Devens™, Upton™, Bolton™



LB Lounge™ with Volker Cubes and Laptop Tables



LB Lounge™



Stow™ Nester

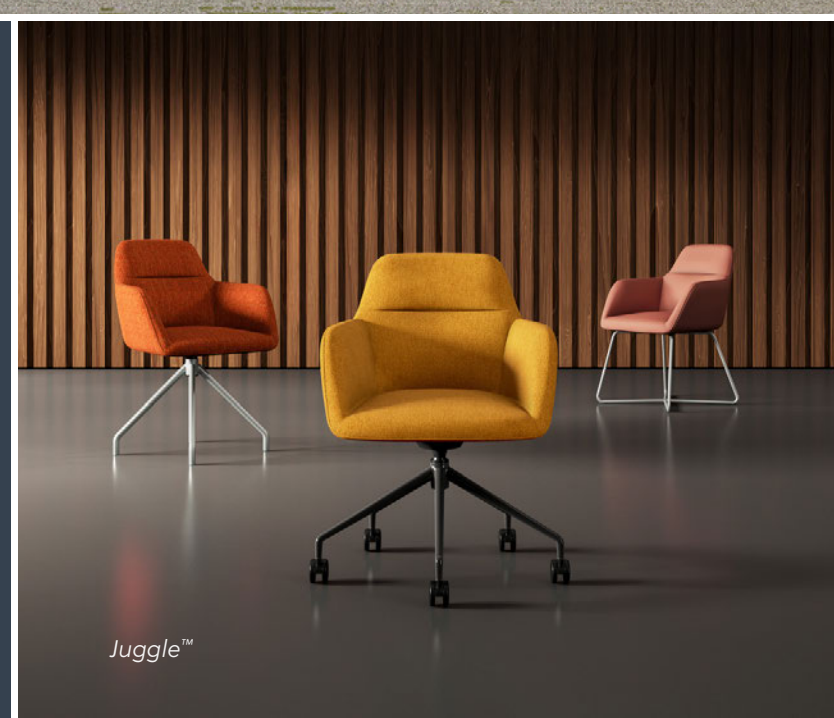


Pierce™ Stools and Volker™ Cubes

**THERE'S SOMETHING
FOR EVERY SPACE, FROM
CASUAL LOUNGES TO
PRIVATE SPACES.**

Revere™







Aimtoo Savatre

Striped Mesh Black

Phantom Ecrú

Tradition C-Zero Peel

Maritime Dune

PET Acoustic Material
Medium Grey

Phantom Pearl

DEFINE YOUR LOOK
WITH COLORS, MATERIALS,
AND FINISHES UPDATED
TO MEET MARKET NEEDS.

New England Dixville Notch

Nature Pond

FR701
Ultramarine

FR701 Dune

Channel Saffron

Absolute Acajou

Kelly Green

Canter EPU Bordeaux

Landmark

Neo Walnut

Nature Jamboree

Field Elm

Outlander Flannel

Alta Mirage Miami

Graduated Mesh Grey

Ruby Red

Surf

Outlander Dark Blue

Leave Likatre

Canter EPU Storm

Nature Smore

Nature Cot

Steel Blue

Nature Campfire

Outlander Electric

Havana Cranberry

Outlander Aquamarine

Trytoo Savatre

Grey Elm

LIKE WHAT YOU SEE? MAKE IT REAL FOR YOUR PROJECT.



PAGE 2 | Laminate: Absolute Acajou
Custom Reception: Corian Carrara Lino
Upton Seating: Black Mesh, Polished Aluminum Base **PET:** Tan



PAGES 6 | Laminate: Recon Oak
Paint: Satin White **Screen:** New England Dixville Notch
Natick Seating: Solid Grey Mesh, Alta Mirage Miami Upholstery, Black Frame and Arms, Aluminum Base

PAGE 7 | Laminate Worksurfaces: True White **PowerBeam Paint:** Baltic Blue
Pulls and HAT Leg Paint: Black **PET:** Tan
Deven Seating: Mayer Fedora Aegean Upholstery

Laminate: Aimtoo Savatre
PowerBeam and Table Leg Paint: Dark Tone
Slimline and Spine Screen: Mirador Pacific
Ped Cushion: Stamper Atlantic Upholstery



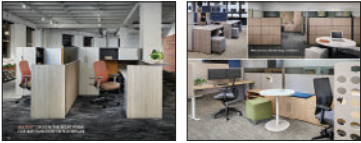
PAGE 8-9 | Laminates: True White
Beam and H-Leg bases: Steel Blue
Height Adjustable Legs: Metallic Silver
PET: Light Grey
Chelsea Seating: Standard Black Mesh & Seat
LB Upholstery: Gem Stream seat, Mayer Sydney Ocean back and ottomans,
LB Laminate: NeoWalnut,
Pierce Stool: Surf
Private Offices: NeoWalnut



PAGE 10-11 | Laminates: Field Elm
Reception Stack: Black
Beam and Height-adjustable Legs: Satin White
Screens: Frosted Glass
Bolton Seating: Mayer Fedora Fawn Upholstery
Bolton Conference Seating and Chatham Cove: Wellesley Chili Upholstery



PAGES 12-13 | Laminates: True White
Paint: Metallic Silver
Screens: Frosted Glass
Ped Cushion: Terrain Bluebird Upholstery
Chelsea Seating: Standard Black Mesh and Seat



PAGE 14 | Laminates: True White, Storm, Nevamar Outer Limits with Storm Edgeband
Paint: Graphite Sky
Panel: Mayer Variant Mustard
Bolton Seating: Maharam Prime Popsicle, Mayer Fedora Mink Seat Upholstery, Grey Frame, Polished Aluminum Base

Page 15 | Laminate: Looks Likatre
Paint: Lite Silver
Panels: Mayer Fedora Indigo, Mayer Fedora Light Grey, Grey Glass
Natick Seating: Grey Graduated Striped Mesh, LUUM Navigate Pumice Upholstery
Volker Cubes: Brentano Dimension Flatland Upholstery

Laminates: Looks Likatre, True White
Upmount Screens: Clear Glass
Volker Cubes: COM

Laminates: Landmark, Markerboard Top
Paint: Chalk
Panels: Nature Docks, Grey Glass
Devens Seating: Black Mesh, Fedora Charcoal Upholstery, Black Frame and Base
Storage Cushion: CF Stinson Charlotte Lagoon Upholstery
Volker Cube: Fedora Cactus Upholstery
PET: Tan



PAGE 16 | Laminate: Aimtoo Savatre
Paint: Satin White
Panels: Simplicity Blue Smooth
Natick Seating: Grey Mesh, Camira Honeycomb Honey Upholstery, Black Frame, Polished Aluminum Base

PAGE 17 | Laminates: Aimtoo Savatre, True White
Paint: Light Silver, Metallic Silver, Grey Value
Panels: Guilford Anchorage Wolf, Frosted Glass
Ped Cushions: Mayer Fedora Indigo Upholstery
Devens Seating: Grey Mesh, Designtex Phenomena Mineral Upholstery, Black Frame and Base

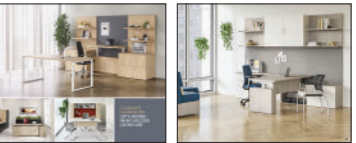
Laminates: Maritime Dune, True White
Paint: Satin White, Grey Value
Panels: Cape Cod Nantucket, Clear Glass
Volker Cubes: Mirador Navy Blue Upholstery
Devens Seating: Express Black

Laminates: Looks Likatre, True White
Paint: Metallic Silver, Grey Value, Satin White
Panels: Engage Denim, Frosted Glass
Modesty: Nevamar Fiji Upholstery
Volker Cubes: Camira Blazer Hull Upholstery
Devens Seating: Grey Mesh, Arc Com Harlequin Ocean 12 Upholstery, Black Frame and Base



Page 18 | Laminates: Aimtoo Savatre, True White, Markerboard
Tackboards: Mirador Navy Blue
Privacy Screens: Guilford Lido Hermosa
Volker Cubes: Stamper Atlantic Upholstery
Devens Seating: Grey Mesh, Altra Frock Yawn Upholstery, Black Frame and Base

PAGES 19 | Laminates: Maritime Dune, Chalk
Paint: Chalk
Volker Cubes: Stamper Shale Upholstery
Upton Seating: White-Black Striped Mesh, Zagger Cinnamon Upholstery, Black Frame, Polished Base



PAGE 20 | Laminate: Landmark
Paint: Satin White
Tackboard: Amaze Flannel
Auburn Seating: Black

Laminate: NeoWalnut
Tackboard: Cape Cod Harwich
Natick Seating: Fully Upholstered Wellesley Quarry
Devens Seating: Black Mesh, Palette Birch Bark

Laminates: Maritime Dune and Black
Natick Seating: Momentum Canter Bordeaux Upholstery

PAGE 21 | Laminates: Looks Likatre, Chalk
Paint: Metallic Silver
Tackboard: Nature Grill
Bolton and LB Lounge: Frock Mackinaw Upholstery
Grafton Seating: Stamper Halo Upholstery

Available through the Calibrate Countdown Quickship Program.



PAGE 22 | Laminates: Absolute Acajou, True White
Devens Seating: Black Mesh, Alta Mirage Sunset Upholstery, Black Frame and Base

PAGE 23 | Laminates: Aimtoo Savatre, True White
Paint: Satin White
Panels: Guilford Spinel Opal
Screens: Cape Code Martha's Vineyard
Upton Seating: White-Black Striped Mesh with Momentum Origin Bayou Upholstery, Black-Black Striped Mesh with Camira Blazer Dartmouth Upholstery, Black Frame and Arms, Polished Aluminum Base

Laminate: True White
Upton Seating: White-Black Striped Mesh, Camira Blazer Dartmouth Upholstery

Laminates: True White, Absolute Acajou
Stow Seating: Mirador Bahamas, Neutral, Rusty Upholstery



PAGE 24 | Laminate: Aimtoo Savatre
Paint: Satin White
PET: Medium Grey

Laminate: Brazilwood
Paint: Metallic Silver
Stow Seating: Blue-Black Striped Mesh with Alta Mirage Dynamo Upholstery, White-Black Striped Mesh with Alta Mirage Rush Upholstery, Green-Black Striped Mesh with Alta Mirage Spring Upholstery

Laminates: Corporate Walnut, True White
Paint: Grey Value
LB Lounge: Palette Chamomile and Palette Sumac Upholstery
Triad Seating: White

PAGE 25 | Laminate: Aimtoo Savatre
Paint: Metallic Silver
Volker Cubes: Alta Mirage Sunset, Camira Blazer Plymouth Upholstery
Natick Seating: Solid Grey Mesh, Camira Blazer Plymouth Upholstery, Grey Frame, Polished Aluminum Base



PAGE 26 | Laminate: NeoWalnut
Paint: Black Seat Cushions: Terrain Bluebird, Nature Cot

Devens Seating: Black Mesh, Mirador Pacific Upholstery

PAGE 27 | Natick Seating: Wellesley Java Upholstery

Laminate: Aimtoo Savatre Paint: Chalk
Auburn Seating: Ivory

Natick Seating: Graduated Grey Mesh, Nettle Spinach Upholstery
Chelsea Seating: Standard Black Mesh and Seat
Devens Seating: Black Mesh, Palette Sumac Upholstery
Upton Seating: Black Mesh
Bolton Seating: Fully Upholstered Wellesley Luggage



PAGE 28 | LB Lounge Laminate: Grey Elm
LB Lounge: Stinson Square One Fleece Upholstery
Volker Cubes: Stinson Fleck Cotton Candy Upholstery, Stinson Charlotte Tungsten Upholstery

PAGE 29 | Laminate: Aimtoo Savatre
Paint: Medium Tone
LB Lounge: Camira Blazer Abertay, Camira Blazer Silverdale Upholstery

Stow Seating: Multiple Mesh Options, with and without Arms

Laminate: Absolute Acajou
Paint: Baltic Blue, Cloud
Pierce Stool: Black, CF Stinson Square One Black & White Upholstery
Volker Cube: Frock Sweep Upholstery

Laminate: Leave Likatre
Paints: Grey Value
Revere Seating: Black Mesh, Black Upholstery



PAGE 30 | Hakr Lounge with Ledge Laminate: Neo Walnut
Hakr: Mayer Haven Ocean Upholstery
Juggle Seating: Wellesley Snow Upholstery,
Soft Modular Lounge: Camira Blazer Camphill Upholstery
Soft Club: Stinson Square One Grasshopper Upholstery
Soft Leg Laminate: Field Elm
Prisma Coffee Table Laminate: Field Elm with Silver base
Prisma Side Table Laminate: Neo Walnut with Silver base
Juggle Cross Base Seating: Absolute Stinson Hopsack Rain Upholstery
LB Backless: Stinson Square One Skyway
Laminate: Field Elm

PAGE 31 | Juggle (l to r): Terrain Fall Leaf Upholstery with Silver base; Momentum Beta Quince Upholstery with Black base; Wellesley Chili Upholstery with Silver base

Chic Club Chair & 3-Seater: Momentum II Boom Cloud
Legs: Black



INSIDE BACK PAGE | Laminate: Aimtoo Savatre with Matching Edgeband
LB Lounge: HBF Heartfelt Smoke Upholstery
Ottoman: Architex Sandwashed Sariel Upholstery



National Showrooms:

Leominster

AIS Headquarters
25 Tucker Drive
Leominster, MA 01453

Chicago

The Merchandise Mart
Suite 391
Chicago, IL 60654

New York

AIS New York
257 Park Avenue South
New York, NY 10010

Washington, D.C.

AIS Washington, D.C.
1501 M Street NW, Suite 230
Washington, DC 20005

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GSA Contract 47QSMA20D08Q4 Multiple Award Schedule
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Subcategories: Office Furniture, Packaged Office Furniture
and Furniture

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