

Affordable Interior Systems, Inc. (AIS)

\$400,001 - \$500,000 83.25%

CONTRACTOR

Affordable Interior Systems, Inc.
ATTN: AIS GSA Team
25 Tucker Drive
Leominster, MA 01453
p. 978.562.7500
f. 978.874.9743
email: gsa@ais-inc.com

Seating: All
List Price of Order Discount
\$1+ 67.80%

TERMS AND CONDITIONS

1a. SIN's:

711-1: Furniture Systems and Workstation Clusters
711-2: Worksurfaces, Workstations, Computer Furniture and Accessories
711-3: Filing and Storage Cabinets
711-9: Executive Conference Room Furniture, Coordinated Tables, Case Pieces and Accessories
711-11: Tables and Accessories
711-18: Multipurpose Seating
711-91: Project management services at a rate of \$70 per hour.
711-94: Design Services at a rate of \$55 per hour.
711-95: Installation Service (negotiable/project)
711-96: Leasing - Contact the GSA team at gsa@ais-inc.com
71-1: Packaged Office - Includes all items from AIS' SIN's noted above and items from DarRan's GSA contract #GS-27F-001DA, Exemplis Seating (SitOnIt) GSA contract #GS-29F-0295H, Neutral Posture, Inc. GSA contract #GS-27F-0014Y, Metalworks, Inc. DBA Great Openings GSA contract #GS-28F-0001S and ESI Ergonomic Solutions, L.L.C. GSA contract #GS-28F-0028Y.

1b. LOWEST PRICE MODEL

711-1: A-FGAC14, \$8.00 List
711-18: C-CASTSOFT, \$30 List

2. MAXIMUM ORDER:

SIN 711-1 \$500,000 List
SIN 711-2 \$500,000 List
SIN 711-3 \$500,000 List
SIN 711-9 \$500,000 List
SIN 711-18 \$200,000 List
SIN 711-94 \$150,000 List
SIN 711-95 \$150,000 List
SIN 711-91 \$150,000 List

3. MINIMUM ORDER: \$100.00

4. GEOGRAPHIC COVERAGE: 48 contiguous states and the District of Columbia

5. PRODUCTION POINT: AIS - 25 Tucker Drive, Leominster, MA 01453

6. DISCOUNT: See below discount structures

7. QUANTITY DISCOUNTS:

Systems: Matrix, Divi, MWall, AO2 and Oxygen

List Price of Order	Discount
\$1 - \$7,500	76%
\$7,501 - \$30,000	77.25%
\$30,001 - \$125,000	80.76%
\$125,001 - \$300,000	81.25%
\$300,001 - \$400,000	82.50%
\$400,001 - \$500,000	83.00%

Casegoods: Calibrate Series

List Price of Order	Discount
\$1 - \$125,000:	81.50%
\$125,001 - \$300,000	82.00%
\$300,001 - \$400,000	82.75%

8. PROMPT PAYMENT TERMS: 1% 20 Days NET 30

9. CREDIT CARD: Accepted below and above the micro purchase threshold.

10. FOREIGN ITEMS: None

11. TIME OF DELIVERY STANDARD OPTION: 15-20 working days to ship from manufacturer after receipt of customer sign off of acknowledgement. EXPRESS OPTIONS: Quick-Ship program is 10 working days: Contact AIS @ (800) 434-7400, gsa@ais-inc.com for details.

12. FOB POINT: Destination within 48 contiguous United States and the District of Columbia.

13a. ORDER ADDRESS:

AIS (Attn: GSA Order Entry)
25 Tucker Drive, Leominster, MA 01453
Email: orderentry@ais-inc.com

13b. Purchase orders must be received by 12:00 noon EST in order for the following day to be considered start of ship date lead time. The total net amount of the order must be clearly indicated on all purchase orders.

14. PAYMENT ADDRESS:

AIS (Attn: Accounts Receivable)
25 Tucker Drive, Leominster, MA 01453

15. WARRANTY: See page 3 AIS Lifetime Warranty

16. EXPORT PACKING: Write, call or fax for questions or quotes regarding export.

17. CREDIT CARD TERMS: N/A

18. RENTAL / MAINTENANCE: N/A

19. INSTALLATION: Contact Participating Dealer to negotiate on a project by project basis.

20. REPAIR PART TERMS: N/A

21. SERVICE & DISTRIBUTION POINTS: N/A

22. PARTICIPATING DEALERS: Visit www.ais-inc.com, Find A Dealer. Contact AIS at (800) 434-7400 or email gsa@ais-inc.com

23. PREVENTATIVE MAINTENANCE: N/A

24. ENVIRONMENTAL ATTRIBUTES: AIS' workstations are SCS Indoor Advantage Certified Gold. AIS' workstations contain up to 59.6% recycled content. Please see www.ais-inc.com – Sustainability for environmental datasheets, LEED credits and certifications.

25. FEDERAL IDENTIFICATION NUMBERS:

AIS is registered in the SAM Database & Central Contractor Registration (CCR) Database.
DUNS#: 62-606-0222
TAX ID#: 04-3489948
Cage Code#: 1SN97
NAICS No.: 337214



PURCHASE ORDER REQUIREMENTS/PROCESSING

- Purchase orders must be received by 12:00 noon EST in order for the following day to be considered start of ship date leadtime.
- The total net amount of order must be clearly indicated on all purchase orders.
- All shipments going direct to site must have a driver that is a United States citizen.
- Pre-payments must be known up front prior to order entry. Please send email to Dawn Fitzmaurice at dfitzmaurice@ais-inc.com.
- Account must be in good standing, and have no past due balance for purchase order to be accepted.
- Order must have salesperson's name clearly noted on purchase order. AIS will not be responsible for issuing retroactive spiffs if order does not show clearly who the salesperson is at the time of order entry.
- Special pricing taken on any order must reference AIS Special Pricing Authorization, also known as an SPA (Sales Order number with Authorization Initials).
- If there are any discrepancies on purchase order, dealer will be required to "sign off" on final order detail. Signature by dealer constitutes acceptance of new purchase order amount and item details contained therein.