



Industry:	Technology
Location:	The Woodlands, TX
Number of Stations:	215 open, 55 private
Project Size:	50,000 sq ft

“When we began this project for MedData, we knew that we were up against a refurbished option for furniture. I went directly to the AIS team for alternate options to offer the client. We were able to partner with AIS for 95% of the furniture for the project. AIS was able to offer a single source solution that simplified the process and delivered a great value and end result.”

-Katharine R. Miles, Vice President and General Manager FMG Houston

Company Overview & Project Needs

MedData is a provider of technology-enabled management services for hospitals and health systems. The company was moving their 350 employees into new offices and initially requested refurbished furniture to fill their space. Price was the number one factor in this request.

The local AIS rep and dealer asked MedData to consider looking at new furniture and designed a complete AIS solution. MedData was pleasantly surprised that the price was comparable with refurbished furniture without sacrificing quality and awarded the full project to AIS.

The Results

MedData's solution for the open plan was the Divi panel system with 50" high panels for seated privacy with upmount glass for exposure to natural daylight. Each office has L Series storage and Devens task seating. Private offices were completed with Calibrate Casegoods with complementing conference rooms outfitted with Calibrate Tables and Upton seating. Day-to-Day Tables can be found throughout the facility thanks to it's expansive offering. The cafe is filled with square tables and Pierce seating, the training rooms have flip top nesting tables with Stow seating, and private offices have occasional tables.

AIS Solutions

- Divi Panel System
- Calibrate Series Casegoods and Conferencing Tables
- Day-to-Day Training, Café and Occasional Tables
- L Series Steel Storage
- Devens Task Seating
- Upton Task Seating
- Stow Multi-Purpose Seating
- Grafton Guest Seating
- Pierce Stack and Stool Seating

MedData



Divi Panel System



Calibrate Casegoods with Grafton Guest Seating



Divi Panels with Devens Seating



Day-to-Day Nesting Tables with Stow Seating



Day-to-Day Cafe Tables with Pierce Seating

For additional images: <http://imagelibrary.ais-inc.com/>

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