



OMNIA Partners Program

AIS and OMNIA Partners work closely together to make ordering furniture simple and easy. AIS provides quality office and contract furnishings produced at our headquarters in Leominster, MA. Our diverse cross section of products are perfect for office, educational, and institutional use. Whether you're looking for tables, seating, storage, or desking solutions, we have what you need. And, if you happen to be looking for them quickly, we can do that too. Best of all, it won't break the bank.

OMNIA Partners is the purchasing organization that provides immense purchasing power and industry-leading suppliers to public sector, educational, and non-profit organizations. With no cost to participate and no minimum order requirements, organizations of any size have the ability to purchase the products, services and solutions they need at volume discount prices that would be nearly impossible to attain individually. No project is too small to reap the benefits of this competitively solicited contract. To learn more, visit <https://www.ais-inc.com/resources/government-and-contracts>.

Save Time + Money With A Competitively Sourced
Cooperative Contract

AIS & OMNIA Partners
Lead Agency: Region 4 ESC-TX
Contract Number: R240101
Last updated: June 2025



Complete Workspace Solutions, All in One Place with AIS

From sleek private offices to efficient open plan workstations, AIS blends smart design with versatility and productivity in mind. Need a dynamic training room, comfortable lounge areas, inviting café spaces, or smart storage solutions? AIS delivers. We also offer a full range of seating and tables—including options for outdoor environments—to suit every function and style. Whether indoors or out, AIS creates environments that inspire performance, collaboration, and comfort—tailored perfectly to your team's needs.



Contract & Contact Information

OMNIA Partners
Furniture, Installation and Related Services
Region 4 ESC-TX
Contract Number: R240101
December 17, 2024 - December 31, 2027

OMNIA Partners national cooperative contract has been competitively solicited and publicly awarded by Region 4 Education Service Center

Find an AIS Rep near you:
<https://www.ais-inc.com/contact/find-a-rep>
omniapartners@ais-inc.com or call 800.434.7400

Systems, Beam & Benching/Desking, Casegoods, Tables and Universal

Discounting for all finish grades

List Price of Order	OMNIA Participant Discount
\$1-\$45,000	74%
\$45,001-\$110,000	79%
\$110,001-\$325,000	81%
\$325,001 +	Negotiable

All orders under \$20,000 will have a 15% of net freight charge.

Divi Fast Track

Discounting for Divi Fast Track

List Price of Order	OMNIA Participant Discount
\$17,500 - \$45,000	76%
\$45,001 - \$110,000	81%
\$110,001 - \$325,000	82%
\$325,001 +	Negotiable

Divi Fast Track items cannot be combined with non-Divi Fast Track items for additional discounting.

Seating

Discounting for Standard, Express, and Divi Fastrack Programs

List Price of Order	OMNIA Participant Discount
\$1+	57%

Seating cannot be combined with Systems, Casegoods, Tables, Universal, and Specials category for deeper discounting.

Lounge

List Price of Order	OMNIA Participant Discount
\$1+	54%

Lounge cannot be combined with Systems, Casegoods, Tables, Universal, and Specials category for deeper discounting.

CaseWorks

List Price of Order	OMNIA Participant Discount
\$1+	70%

CaseWorks cannot be combined with Systems, Casegoods, Tables, Universal, and Specials category for deeper discounting.

Outdoor

List Price of Order	OMNIA Participant Discount
\$1+	54%

Outdoor cannot be combined with Systems, Casegoods, Tables, Universal, and Specials category for deeper discounting.

Please contact your AIS representative to verify current pricing, fees, delivery, and installation.

Ordering Information

How to Place an OMNIA Partners Order with AIS

- 1 Contact** Contact an Authorized AIS Dealer.
- 2 Request Quote** Our authorized AIS Dealer will provide a detailed quote and instructions for placing your order.
- 3 Send P.O.** Send your completed P.O. directly to our authorized AIS Dealer.
- 4 P.O. Review** Our Authorized AIS dealer will review your order for accuracy and discuss current leadtimes, delivery and installation.
- 5 Submit order** Our AIS Authorized Dealer will submit your order to AIS and will coordinate and communicate details on the shipment and delivery of your products.

What to include on your purchase order:

- AIS Contract number: R240101
- PO's may be issued to the authorized dealer or directly to AIS, c/o the dealer.
- Complete shipping information and contact details.

Please contact your AIS representative to verify current pricing, fees, delivery, and installation.