



State of Florida Pricing

Contract # 425-001-12-1

Effective: August 29, 2014 – March 2, 2020

Discounting for Matrix, Divi, MWall, AO2, Universal and Oxygen

Systems

List Price of Order	End User Discount
\$1 - \$7,500	76%
\$7,501 - \$30,000	77.25%
\$30,001 - \$125,000	80.76%
\$125,001 - \$300,000	81.25%
\$300,001 - \$400,000	82.5%
\$400,001 - \$500,000	83%

Discounting for Seating

Seating

List Price of Order	End User Discount
\$1 +	67.8%

Discounting for Calibrate Series

Casegoods

List Price of Order	End User Discount
\$1 - \$125,000	81.5%
\$125,001 - \$300,000	82%
\$300,001 - \$400,000	82.75%
\$400,001 - \$500,000	83.25%

Price List: AIS GSA Price Lists

Email orders to orderentry@ais-inc.com