



State of Kansas

Contract #: 43959

Effective: 1/1/2020-12/31/2023

Discounting for Matrix, Divi, MWall, AO2, Universal, Clear & PET Screens
Oxygen, Aloft, PowerBeam, Calibrate Series, Day-To-Day & Calibrate
Conference Tables

Systems,
Casegoods,
Benching/Power Beam
& Tables

List Price of Order	End User Discount
\$1-\$10,000	72.50% + 13% Net Freight
\$10,001-\$30,000	72.50%
\$30,001-\$60,000	77.44%
\$60,001-\$125,000	78.61%
\$125,000-\$300,000	79.76%
\$300,001-\$500,000	80.88%
\$500,001+	Negotiable

Seating

Discounting for Seating

List Price of Order	End User Discount
\$1- \$10,000	52.50%
\$10,001+	Negotiable

A waiver MUST be obtained by ordering Agency prior to ordering Seating and Sit and Stand Systems (Example: Varidesk type furniture). **Dealers and Manufacturers are REQUIRED to obtain an approved waiver form from the ordering agency, prior to accepting an order for these items.**