



State of South Carolina

Effective: 12/06/2019 – 12/05/2024

Contract: TBD - Estimated award date: 11/08/2019

Systems,
Casegoods &
Tables

Discounting for Matrix, Divi, Mwall, AO2, Universal, Oxygen, Calibrate Series & Tables

| List Price of Order | End User Discount |
|---------------------|-------------------|
| \$1 + | 55.00% |

Grade A/MORE

Systems,
Casegoods &
Tables

Discounting for Matrix, Divi, Mwall, AO2, Universal, Oxygen, Calibrate Series & Tables

| List Price of Order | End User Discount |
|---------------------|-------------------|
| \$1 + | 55.00% |

Standard

Seating

Discounting for Seating

| List Price of Order | End User Discount |
|---------------------|-------------------|
| \$1 + | 50.00% |

Special Notes: End User discounts includes delivery and installation. Installation can be charged for complicated installations, but must be negotiated with End User in advance and must be a line item on the proposal. Installation cannot exceed more than 20% of the product quoted.