



## AIS's CET Designer Extension Launch – Frequently Asked Questions

On March 31, 2020, AIS launched its CET Designer Extension. We're excited to bring this technology to you. Ultimately, it will make everyone's design, specification and ordering process easier, faster and more accurate. We've created this FAQ document to help with understanding and adopting CET Designer and our new Extension.

### 1. What is CET Designer?

CET Designer, made by Configura, is intelligent, highly visual and intuitive space-planning software that simplifies the specifying and selling of products in a variety of industries. The software can be customized with Extensions. AIS products will be available for specification through our new CET Designer Extension.

### 2. Why is AIS offering a CET Designer Extension?

AIS recognizes that CET Designer can help everyone who specifies and designs with AIS products. The process will be faster, more accurate and highly visual.

### 3. What are the advantages of CET Designer?

Now used by thousands globally, CET Designer helps manufacturers and their distributors by providing a single software solution for space planning and product ordering. The highly visual software enables 2D and 3D design, a project collaboration tool, photorealistic renderings, fly-thru videos, virtual and augmented reality experiences, instant pricing, parts lists and installation documents. When designers and specifiers learn and use CET Designer, it helps to reduce errors, improve workflow, generate photorealistic renderings and much more. Here is a link to a video overview of CET Designer: <https://www.configura.com/solutions/industry/commercial-furniture>.

### 4. Who uses CET Designer?

CET Designer is used by designers and specifiers in the commercial and residential design/specification process. Many large and small brands around the globe use CET Designer for specifying office furniture, kitchens and more. The brands with CET Designer Extensions can be found in Configura's Marketplace at <https://my.configura.com/index.pl?page=marketplace>.

### 5. Do salespeople use CET Designer?

While salespeople will benefit from CET Designer via faster designs, more accurate specifications and helpful visual renderings, most salespeople will not use CET Designer at this point. CET Designer is a tool created for use primarily by designers and specifiers.

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## 6. When does AIS's CET Designer Extension launch?

On March 31, 2020, AIS launched its CET Designer Extension with the following products:

- Matrix™ panel system products
- Day-to-Day™ tables
- Universal worksurfaces, supports and storage products

AIS will launch the following products in its CET Designer Extension 4th Quarter of 2020:

- Divi® panel system products
- Divi Fast Track program products
- Calibrate® products

AIS is evaluating and prioritizing the following products to add to CET Designer, with launch dates to be announced soon:

- Day-to-Day™ PowerBeam products
- AIS seating and LB Lounge™ products

## 7. What other AIS products will be in CET Designer?

At this time, we are planning to include the AIS products listed in this FAQ. All other AIS products will be supported via ProjectMatrix. This may change depending on product demand and user requests.

## 8. Can my CET Designer files go right into order entry?

CET Designer can export to a SIF file or an XML file. Both files work with AIS online order entry.

## 9. Does CET Designer integrate into the ordering process the way 2020 does?

CET Designer software can integrate into order processing similar to 2020 software. You have the option to export to SIF and XML formats.

## 10. Is CET Designer compatible with AutoCAD?

Yes, CET Design software is compatible with AutoCAD. You can import floor plans as well as export complete projects in DWG format.

## 11. Will CET Designer drawings be required to go through a design check at AIS?

CET Designer drawings must be validated within CET Designer. Use the AIS Validation Tool within our CET Designer Extension.

## 12. How do I get CET Designer?

CET Designer can be purchased via Configura's Marketplace at <https://my.configura.com/index.pl?page=marketplace>.

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## 13. Are there annual fees associated with CET Designer?

Yes. CET Designer costs \$1,075 annually, plus any annual costs associated with the manufacturers' Extensions that you wish to use (Extension costs vary by manufacturer). CET Designer is required to run CET Designer Extensions.

## 14. I have CET Designer, but how do I get the AIS Extension?

If you have CET Designer, you can easily access the AIS Extension via the CET Marketplace at no charge through Dec. 31, 2020. Beginning on Jan. 1, 2021, our Extension will cost \$250 annually.

## 15. Is training available for CET Designer?

Yes. CET Designer training services can be found at <https://www.configura.com/solutions/services/training-support>. Videos that provide training can be found at <https://www.configura.com/cet/support/video/>.

## 16. Is training available for AIS's CET Designer Extension?

Yes. Specific AIS online training can be found at <https://www.configura.com/academy/cet-designer#self-paced>. In-person instructor-led training is also planned to be offered and details will be forthcoming.

## 17. How long does it take to learn CET Designer?

It takes a designer approximately six months to become proficient in CET Designer.

## 18. What computer/hardware requirements are needed to operate CET Designer?

There are certain requirements to ensure CET Designer will work efficiently. Visit this link to learn more: <https://www.configura.com/products/system-recommendations/cet-designer>. Also, Configura Implementation Partner Jason Lund of Plaid Anvil Consulting can assist with preparing your dealership for CET Designer's computer/hardware requirements. Plaid Anvil Consulting provides technology insights tailored to the unique needs of commercial furniture dealerships. Contact Jason at [Jason@plaidanvilconsulting.com](mailto:Jason@plaidanvilconsulting.com).

## 19. Who supports CET Designer if I have questions about or challenges with software?

- CET Designer software support is available from Configura at <https://help.configura.com/cetdesigner/cet263en/whnjs.htm>
- AIS Extension support is available from AIS at
  - AIS Briefcase: <https://www.configura.com/my/briefcases/4263>
  - AIS Forum: <https://my.configura.com/index.pl?page=forum&section=support&subsection=ais>

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## **20. Will the AIS Design Team use CET Designer?**

Yes. The AIS Design Team will use CET Designer as well as 2020 Giza and 2020 Cap software.

## **21. Will AIS be recommending CET Designer over 2020 or ProjectMatrix? What if I don't get CET Designer for my team?**

AIS recommends CET Designer as it is a faster and more accurate software product. However, AIS will continue to support 2020 Giza, 2020 Cap, 2020 Cap Complete, 2020 Worksheet and 2020 Visual Impression. We also will continue to support ProjectMatrix.

## **22. Who do I contact if I have questions about CET Designer?**

Contact Aquan Singleton at AIS with your questions. Aquan is AIS's CET Designer project manager and corporate technology liaison. As AIS ramps up with its Extension, Aquan wants to stay on top of users' questions and needs. Aquan can be reached at [cetdesigner@ais-inc.com](mailto:cetdesigner@ais-inc.com).